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| Kannin Boulware | horizontal line Kannin Boulware 6342 South Cabriolet Way  Pendleton, IN 46064  (765)-606-1777  klboulware7@yahoo.com |
| **ㅡ** Objective | horizontal line  A motivated student who demonstrates a strong work ethic, and creative ability that is willing to apply my skills at your company. Will leverage proven experience as a competent employee to contribute to company goals and needs. |
| **ㅡ** **Experience** | horizontal line Best Buy Co Inc., Noblesville, IN— Sales Consultant **11/2018 -Present**   * Stayed current on industry trends and changes and participated in professional development opportunities to strengthen product and service knowledge. * Consulted with long-term, new and prospective customers to understand needs and propose ideal solutions. * Generated sales by executing a complete sales cycle process from prospecting through contract negotiations and closing. * Fostered relationships with customers to expand customer base and enhance loyalty and retention. * Listened to customers to understand needs and refer to optimal services. * Provided training on appropriate product selection |
| **ㅡ** **Education** | horizontal line Pendleton Heights High School / HS Diploma2016-May 2020 |
| **ㅡ** Activities | horizontal line  High School Football Team 2016-2019  Church Camp Councilor 2016-2019  Outfitters Charity 2015-2018  Spanish Club 2016 |

**References upon request**